4 inputs determine the right control & logic.

A distributor-facing pre-quote checklist. If the customer answers most of these at the first call, the second call is the quote.

01 **How many units are being alternated?**
Duplex and triplex logic require different control layouts.

02 **What is the control voltage?**
Coil voltage mismatch is the most common wrong-part risk.

03 **What loads do the relay contacts switch?**
Contact rating must match the circuit it controls.

04 **Is this panel mount or DIN rail?**
Mounting style determines the relay package.